RFP 711291

QUESTIONS & ANSWERS

Questions:

1. Can you provide Textbook sales broken out by category (ie: New, Used, Rental, e-text, etc…)?

2. For the Computer Store Sales listed can you provide a breakdown of Apple vs. Other vendors?

3. Are any of the Supplies Sales shown discounted purchases by Campus Departments? If yes, and if they are discounted from the retail price, please provide any available details, including the discount %, how much of the total sales were for departments, etc?

4. Personnel: please provide a list of all full-time positions and the annual salary for each?

5. Can you share any details around the Tea vendor contract/operation that I understand will occupy the café space in the middle of the store? Do Bookstore employees operate this? How long is the agreement? Would you entertain an alternative operation in this space?

Answers:

1. See attachment, tab one textbook sales.

2. As stated in the RFP, the Computer Store will be managed and operated by UA with UA staff.

3. Currently 10% on bulk items. Club Red campus stores 20% discount on bluebooks and scantrons.

4. See attachment, tab two FTE – positions and salaries.

5. The tea shop is under lease until December 31, 2019, with the option to renew. UA employees do not operate the tea shop. UA would review offers for alternative operation for that space.