

From: Chris Pohl, Committee Chair

To: Whitney Smith [wesmith@uark.edu](mailto:wesmith@uark.edu)

Date: October 22, 2018

Subject: Summary – RFP 638815 For Athletics Security Products

Whitney,

The evaluation committee has completed the review and evaluation of proposals for Athletic Security Products under RFP 638815. Proposals were received from the following vendors:

1. CEIA USA Ltd
2. Garrett Metal Detectors
3. Rapiscan
4. Advanced OPS

Upon initial review and meetings with each vendor, the committee decided to narrow the field for a best and final offer. The vendors selected to take place in that process were CEIA and Garrett. After receiving the best and final offer responses, the committee met to discuss the two remaining proposals to determine the best fit for the University. Following our discussion, each committee member prepared final scores and included notes on the score sheets to justify their selection.

The committee recommends the award of Athletics Security Products (RFP 638815) to CEIA USA Ltd. CEIA USA received the highest score of the two proposals evaluated as part of the best and final process and the committee agreed that they would be the best fit for the University.

Evaluation forms and supporting documentation have been forwarded to your office.

The committee wishes to thank each respondent for their interest in doing business with the University of Arkansas, and for their efforts in responding to the RFP.

Thank you for your assistance with this RFP process.

Best regards,

Chris Pohl

Senior Associate AD / Guest Experience and Event Management  
University of Arkansas  
Department of Athletics

Vendor	Chris Pohl				Andrew Roberts				Julie Cain				Scott Sargent				Matt Trantham				Average Score
	A	B	C	Total	A	B	C	Total	A	B	C	Total	A	B	C	Total	A	B	C	Total	
CEIA USA	50	30	20.00	100.00	50	30	20.00	100.00	50	30	20.00	100.00	50	30	20.00	100.00	50	30	20.00	100.00	100.00
Garrett	45	25	18.42	88.42	45	28	18.42	91.42	35	28	18.42	81.42	45	25	18.42	88.42	40	25	18.42	83.42	86.62

Cost Point Total = 20 points

Garrett	18.42
CEIA	20

*Whitney Smith 10/24/18*