

**December 2, 2020**

**Kristen Knight**  
Supervisory  
Construction  
Coordinator

University of Arkansas  
Facilities Management

Dear Mrs. Knight,

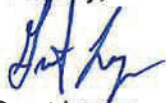
This letter is to inform you that the apparent high scoring proposal response for the Structured Cabling Material IDIQ Request For Proposals (RFP) was submitted by Commscope – 4 Media Group.

We issued the original RFP document on October 8, 2020 through the Hogbid website. A pre-proposal conference was held virtually on October 20, 2020, and received the proposals on October 29, 2020. Two proposals were received by the deadline, and were both deemed to meet the minimum qualifications to be evaluated by the review committee. A 5-person review committee was appointed to review the proposals, and after all individuals independently scored both proposals, the scores were averaged from each committee member and Commscope – 4 Media Group tallied the highest score based on the scoring system that was established and issued with the original RFP.

I am attaching the final results of the scoring with this letter. The language in the RFP states that “The University has sixty (60) days from the time of the opening of proposals to consider the offerings and issue a notice of intent to award.” As mentioned above, the proposals were received on October 29<sup>th</sup>, 2020, therefore a notice of intent to award should be issued to Commscope – 4 Media Group by December 28, 2020 in order to meet the timeline established in the RFP.

Please feel free to reach out to me if you need any further information in support of this project.

Sincerely,



Grant Logan

Director

479-521-8634

[glogan@bernhardtme.com](mailto:glogan@bernhardtme.com)

Attachment

RFP Scoring Sheet

SCORING TABULATION SHEET  
 INDEFINITE DELIVERY INDEFINITE QUANTITY (IDIQ)  
 STRUCTURED CABLING MATERIAL IDIQ  
 UNIVERSITY OF ARKANSAS  
 PROPOSALS RECEIVED OCTOBER 29, 2020



UNIVERSITY OF  
ARKANSAS



MINIMUM CRITERIA	Commscope 4 Media Group		Siemon	
Proposal Package is Complete, including addenda acknowledgement, requested technical and product data, and items requested in Section 500 of the RFP. (Select YES or NO. If the proposal is incomplete, the proposal may be considered non-responsive.)	YES		YES	
MINIMUM EQUIPMENT STANDARDS: represents minimum standards that must be met in order to be considered for award. (Select YES or NO. If the Vendor has submitted equipment that does not meet all of the minimum quality standards, the proposal will be considered non-responsive.)	YES		YES	
CRITERIA FOR POINTS	Response	Points	Response	Points
<b>1. The sum total cost of unit pricing of uninstalled parts listed in the spreadsheet:</b>  Proposal with lowest grand total will receive 50 points. Remaining proposals shall receive points in accordance with the formula below:  (a/b) c=d, where: a = the lowest cost bid b = the second (third, fourth, etc.) cost bid c = the maximum number of points allowed d = number of points allocated		37.9		50.0
<b>2. Manufacture Authorized Installation Contractors (Total Points 17)</b>  Points will be awarded by the selection team, on a subjective basis based on:  1) The quantity of authorized installation contractors within the specified area. 2) The qualifications of the authorized installation contractors within the specified area	See Proposal Packet	17.0	See Proposal Packet	13.9
<b>3. Systems Compatibility, Quality and Implementation: (Total Points 11)</b>  Points will be allocated by the selection committee on a subjective basis on information provided by the Manufacture. Factors considered will include, but not limited to, quality, flexibility, and compatibility with existing systems.	See Proposal Packet	10.8	See Proposal Packet	9.0
<b>4. Warranty Period: (Total Points 11)</b>  The Proposal with the proposed warranty period with the longest duration will receive 11 points. Remaining proposals will receive points in accordance with a formula similar to the one listed in item 1 above. The proposed warranty shall be provided at no additional charge.	25.00	11.0	20.00	8.8
<b>5. Discount percentage for manufacture's products not itemized in pricing schedule: (Total Points 11)</b>  The Proposal with the largest discount amount to be applied to manufacturer's products not itemized in the pricing schedule will receive 11 points. Remaining proposals will receive points in accordance with a formula similar to the one listed in Item 1 above	See Proposal Packet	11.0	Did Not Offer Discount	0.0
<b>TOTAL POINTS</b>		<b>87.7</b>		<b>81.7</b>