

ARKANSAS

Sports Medicine - Athletic Training

From: Chris Hauler, Committee Chair
To: Whitney Smith wesmith@uark.edu
Date: April 20, 2017
Subject: Summary – RFP 634843, Request for General Medical Supplies

Whitney,

The evaluation committee has completed the review and evaluation of proposals for General Medical Supplies under RFP 634843. Proposals were received from the following vendors:

1. Alert Services Inc.
2. BSN Sports
3. Centennial Sales Inc.
4. Everything Medical
5. Henry Schein
6. Medco Supply
7. School Health Corp.

After receiving all of the RFP's they were evaluated and scored by the committee based upon whether or not the requested criteria was included within each. We discussed the proposals to determine whether it met the criteria we requested in order to be of the best benefit for the University. Following our discussion, each committee member agreed to proceed with the two most competitive and complete bids for a best and final offer (BFO). Henry Schein was the only vendor to return a BFO sheet, which was complete in nature and lowest in overall pricing.

The committee recommends the award of Request for General Medical Supplies (RFP 634843) to Henry Schein. This company received high remarks from each committee member in regards to the scoring criteria and thus received a majority vote of 3 – 0. The decision was made based upon the following reasons.

1. Vendor provided a thorough and comprehensive proposal that answered all requirements of the university.
2. Pricing information was complete in regards to bid items and catalog discount along with lowest in overall cost.
3. Other vendors provided incomplete or non-compliant proposals as requested.

Evaluation forms and supporting documentation have been forwarded to your office.

The committee wishes to thank Henry Schein for their response to the RFP and BFO and look forward to expanding the University of Arkansas' business relationship in a manner that benefits all parties involved.

Thank you for your assistance with this RFP process.

Best regards,



Chris Hauler
Assistant Football Athletic Trainer
University of Arkansas



University of Arkansas Razorback Sports Medicine

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Vendor	Ability to Fulfill Services	Subtotal	Vendor History and Past Performance	Subtotal	Cost	Subtotal	Total	Notes
	40		30		30			
Alert Services Inc.	20, 15, 15	16.67	20, 10, 15	15	0, 0, 0	0	33.67	DQ: Large amt. of No Bid items
BSN Sports	5, 2, 5	4	5, 5, 5	5	0, 0, 0	0	9	DQ: Several No Bid Items
Centennial Sales Inc.	10, 5, 10	8.33	5, 5, 5	5	28.28, 28.28, 28.28	28.28	41.61	DQ: No catalog discount included
Everything Medical	12, 10, 5	9	5, 5, 5	5	0, 0, 0	0	14	DQ: Several No Bid Items
Henry Schein	40, 40, 40	40	30, 30, 30	30	30, 30, 30	30	100	Complete bid; Improved bid with BFO
Medco Supply	20, 15, 30	11.67	28, 25, 28	27	29.82, 29.82, 29.82	29.82	78.49	No catalog discount included; No BFO
School Health Corp.	15, 8, 10	11	15, 5, 15	11.67	0, 0, 0	0	22.67	DQ: Several No Bid Items

Whitney Smith 4/25/17