|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| RFP Results for Individual Benefits Products for 1/1/22 Start | | | | | | |  |  |  |  |  |  |  |
| (August 2021) |  |  |  |  |  |  |  |  |  |  |  |  |  |
| **Summary of Committee Scores** | | |  |  |  |  |  |  |  |  |  |  |  |
|  | C1 | C2 | C3 | C4 | C5 | C6 | C7 | C8 | C9 | Total Points |  |  |  |
| **Business Travel** |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Hartford | 91 | 83 | 82 | 89 | 85 | 94 | 100 | 87 | 91 | 802 |  |  |  |
| MetLife | 61 | 54 | 57 | 61 | 59 | 67 | 63 | 63 | 61 | 544 |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| **Auto/Home** |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Liberty Mutual | 73 | 70 | 79 | 76 | 80 | 67 | 87 | 79 | 73 | 685 |  |  |  |
| MetLife | 94 | 96 | 79 | 96 | 82 | 86 | 100 | 85 | 94 | 812 |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| **Vision** |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Versant | 72 | 79 | 72 | 76 | 70 | 64 | 81 | 74 | 72 | 659 |  |  |  |
| Blue Cross | 70 | 70 | 81 | 67 | 84 | 93 | 81 | 83 | 70 | 696 |  |  |  |
| EyeMed | 80 | 82 | 77 | 80 | 78 | 74 | 88 | 79 | 80 | 721 |  |  |  |
| NVA | 74 | 78 | 74 | 75 | 75 | 87 | 75 | 77 | 74 | 689 |  |  |  |
| Standard | 67 | 69 | 69 | 67 | 77 | 78 | 72 | 77 | 67 | 645 |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| **Life** |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Standard | 91 | 95 | 88 | 91 | 92 | 95 | 93 | 96 | 91 | 835 |  |  |  |
| Blue Cross | 63 | 69 | 73 | 63 | 77 | 69 | 65 | 77 | 63 | 621 |  |  |  |
| MetLife | 78 | 85 | 69 | 75 | 71 | 70 | 81 | 78 | 78 | 682 |  |  |  |
| UNUM | 89 | 87 | 88 | 83 | 90 | 95 | 89 | 91 | 89 | 797 |  |  |  |
| Hartford | 75 | 69 | 79 | 73 | 84 | 88 | 74 | 81 | 75 | 702 |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| **LTD** |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Standard | 88 | 90 | 90 | 89 | 94 | 95 | 93 | 98 | 88 | 822 |  |  |  |
| Blue Cross | 67 | 69 | 81 | 68 | 87 | 70 | 64 | 87 | 67 | 661 |  |  |  |
| MetLife | 78 | 80 | 77 | 79 | 79 | 86 | 75 | 86 | 78 | 717 |  |  |  |
| UNUM | 87 | 86 | 90 | 86 | 92 | 96 | 87 | 93 | 87 | 803 |  |  |  |
| Hartford |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  | Combined |  |
| **STD** |  |  |  |  |  |  |  |  |  |  |  | Life, LTD, STD Totals |  |
| Standard | 91 | 94 | 89 | 91 | 93 | 94 | 96 | 97 | 91 | 834 |  | 2491 | Standard |
| Blue Cross | 67 | 69 | 86 | 68 | 92 | 75 | 69 | 92 | 67 | 682 |  | 1964 | Blue Cross |
| MetLife | 87 | 87 | 77 | 86 | 79 | 86 | 83 | 86 | 87 | 758 |  | 2157 | MetLife |
| UNUM | 89 | 91 | 88 | 88 | 90 | 94 | 92 | 91 | 89 | 810 |  | 2411 | UNUM |
| Hartford |  |  |  |  |  |  |  |  |  |  |  | 702 | Hartford |