

Q&A Addendum
Large Format Flatbed & Digital Printers,
Cutters and Maintenance Service
RFP 609808

This document provides question and answer information pertaining to the above captioned RFP and will be updated as necessary.

REMINDER: It is the Respondent's responsibility to thoroughly examine and read the entire RFP document and any appendices and addenda to this RFP.

Posted July 19, 2016

DUE DATE EXTENSION: Tuesday July 26, 2016 at 2:30 PM CST. Proposal submission deadline has been extended to the above captioned date/time.

Adjusted timetable: July 27-29 Vendor Presentations (if necessary).

All else regarding the projected timetable for this RFP solicitation remains as is.

Question: Is this product to be considered an IT product and therefore subject to the Arkansas Technology Access Clause? I need to know whether or not we need to fill out the VPAT form.

Answer: Yes. Please complete the VPAT form as it applies and submit with your bid.

Question: Specifically for the large format digital printer, what exactly are they printing? What applications are they using? What is the weekly volume? What sizes are they printing?

Answer: *What we are printing on this printer:* Marketing and promotional collateral
Applications: Paper roll-media posters, canvas prints, 3" x 5 1/4" x 6" schedule cards
Weekly Volume: High volume expected to meet coaching, administration and fan audience expectations and demands
Sizes: Printer media roll accommodation should be all widths between 11" to 42" including all standard industry sizes (DIN, ANSI, ARCH)

Question: Please confirm if an electronic redacted copy is still required if no proprietary information is included in the Bid Response.

Answer: If you are not submitting any confidential, proprietary or trade-secret information in your proposal, then please be sure to address that within your response. In the appropriate section of your response, provide reason as to why you are not providing a redacted copy.

Question: In 2.1: How important is the white and varnish ink capability? It can have a major impact on pricing. Also, how important is the roll-to-roll capability considering they also want a roll-to-roll printer? Is the print speed (360sqft/hr) expectation for

draft mode or production mode?

Answer: White is one of Arkansas' primary school colors, so both printers must have an independent white ink channel. Varnish is not a critical feature, but can be very useful to us in certain applications. It is important for certain applications and it's a feature we would like the printer to have. We would like a printer that has several different production speed options for different applications; 360 sq-ft/hr should be the fastest production printing speed mode available.

Question: In 2.3: What width printer are they looking for? Do they want 4 color, or other color options? Is the print speed (1200sqft/hr) expectation for draft mode or production mode? We don't have access to printers that can reach this speed, our fastest options would be in the range 1000-1168sqft/hr.

Answer: The printer should be able to accommodate all roll media widths between 11 inches to 42 inches, including standard industry sizes. 4-colors would be sufficient, but additional color options would be welcome. Ink/toner must be dust and residue-free. We would like a printer that has several different production speed options for different applications; 1200 sq-ft/hr should be the fastest production printing speed mode available.

Question: In 2.4: Again what width are they looking for? I'm not familiar with any equipment that has a "Self-sharpening of blade system".

Answer: Since this cutting machine will handle all of the output from the printer mentioned in 2.3, it must be able to handle roll media widths between 11 inches to 42 inches, including standard industry sizes. The cutting machine must have this capability as listed in the RFP.

Question: In 2.5: 24hr, 365 day response expectation? What does this really mean? Technician must be local? Is this their true expectation?

Answer: Support to handle technical or any other conceivable issues with the printers and digital cutters must be available when needed to allow the athletics department to meet our coaches, administration and fan audience demands and expectations. Yes, Technician must be local.