

**Q&A Addendum  
Investment Advisory Services  
RFP 111615-1**

**This document provides question and answer information pertaining to the above captioned RFP and will be updated as necessary.**

**REMINDER:** It is the Respondent's responsibility to thoroughly examine and read the entire RFP document and any appendices and addenda to this RFP.

**Posted November 20, 2015**

**Question:** Can you provide the most recent account statements for the accounts for both RFP's 111615-1 and 111615-1?

**Answer:** The majority of the university operating funds are currently held in collateralized bank accounts and pooled investment funds. Therefore statements will not be provided.

**Question:** I am curious what the amount of the account is expected to be so I can make sure I price it appropriately. I recognize the document says 250-350 MM but I wanted to make sure it is for the full amount.

**Answer:** The range provided in the RFP includes *all* university operating funds. A portion of those funds will always remain in liquid collateralized bank accounts. That amount will vary based on university cash flow.

**Posted November 23, 2015**

**Question:** The RFP states that the Operating Pool asset level is typically \$250-350 million:

- How much has that varied in recent years?

**Answer:** The University's operating funds balance has seen a steady year-over-year increase for the past several years.

- Is there a pattern to the buildup and drawdown?

**Answer:** The University's cash flow cycle is typical of other higher education institutions. Cash balances increase at the beginning of semesters, and is utilized throughout the semester, with balances at a low point in late December.

- What are expected inflows and outflows in the coming year?

**Answer:** The University expects minor changes in cash inflows and outflows for the coming year. \*\*Please reference the University's financial statements for additional information. The financial statements can be found at <http://finance.uark.edu/>.

**Question:** The RFP states that the \$250-350 million includes amounts invested in the University of Arkansas Foundation. The IPS states that Tier 3 Portfolio assets may be invested in external investment pools sponsored by the Board of Trustees of the University of Arkansas or the University of Arkansas Foundation, Inc:

- How much of the Operating Pool is invested in investment pools sponsored by the Board or the Foundation (eg as of a recent reference date such as a recent quarter end)?

**Answer:** Approximately 25% of operating funds are invested in pools sponsored by the Board of Trustees.

- What Foundation investment pools are available for allocation?

**Answer:** Pools sponsored by the Board of Trustees and University of Arkansas Foundation are available.

- How much of the Operating Pool has historically been allocated to Foundation investment pools?

**Answer:** Approximately 25% of operating funds have historically been allocated to Foundation investment pools, with some variation based on market fluctuation.

- How has that varied over time?

**Answer:** The amount of operating funds (in dollars) invested in the pools has remained stable over time, outside of normal market fluctuations.

- Is there a pattern to use of those pools?

**Answer:** There amount of operating funds (in dollars) invested in the pools has remained stable over time, outside of normal market fluctuations. There is no pattern of use.